

SOCIETY OF AMERICAN MILITARY ENGINEERS (SAME) CHARLESTON POST INDUSTRY DAY

Charleston District
Outreach Briefing

Wayne Hiatt

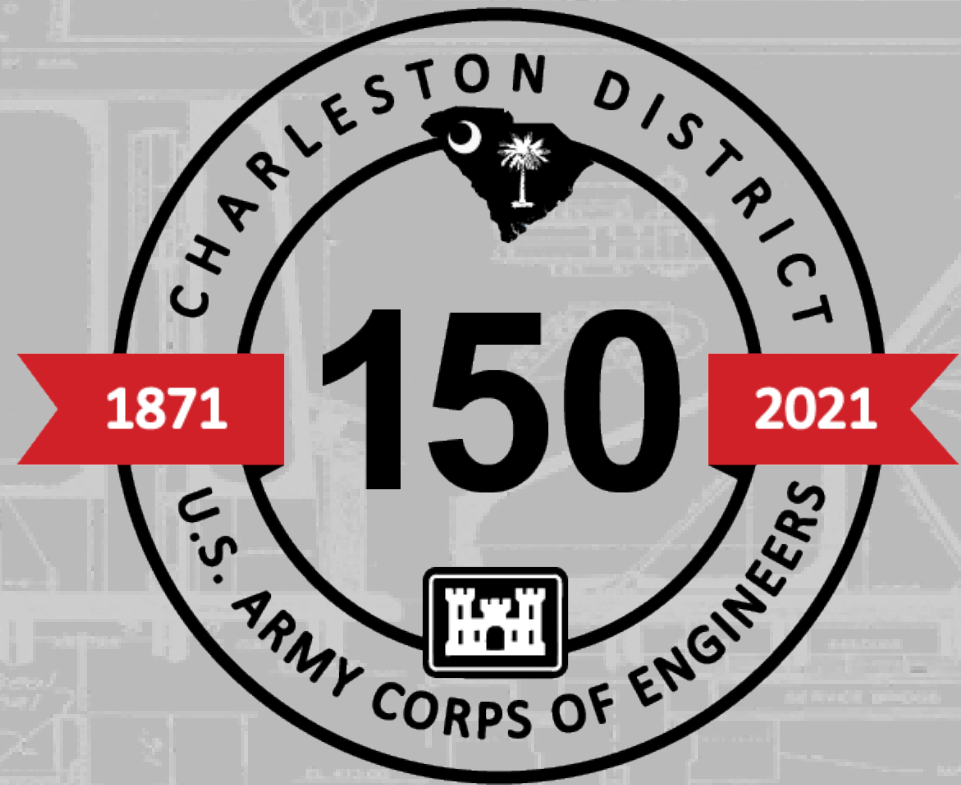
Chief, Small Business Programs Office
South Atlantic Division/Charleston District (SAC)

Date: 14 April 2022

Working Today to Build a Better Tomorrow



US Army Corps
of Engineers®



**Celebrating 150 Years of
Serving South Carolina
and the Nation**



CHARLESTON DISTRICT AGENDA

Background: Vision, Mission and Leadership, Core Tasks, Team and Programs, Area of Operations, Overall Program Trends

FY 2020 and FY 2021 Analysis: Top Ten Awarded NAICS Codes, Small Business Goals % Achieved, Business Partners List

FY 2022 Small Business Program Goal Achievement

FY2022/2023 Projections and Active SATOC & MATOC Summaries

The Palmetto Castle, Take-Aways and Point of Contact



CHARLESTON DISTRICT VISION, MISSION AND LEADERSHIP



Vision

Trusted, enterprising professionals strengthening South Carolina and the Nation

Mission

Deliver comprehensive solutions through exceptional customer service, collaboration and commitment to quality



Lieutenant Colonel
Andrew Johannes

Commander and
District Engineer



Lieutenant Colonel
Joseph Owens

Deputy
Commander



Lisa Metheney

Deputy District
Engineer for
Programs and Project
Management



CHARLESTON DISTRICT CORE TASKS



Operations
*Maintaining our
Waterborne Infrastructure*



Facility Investment Services
*Sustainable management of
existing facilities*



Construction
*Supporting Military Readiness
& National Infrastructure*



Civil Works Planning
*Solving Water Resource
Challenges*



Emergency Management
*Support Immediate
Emergency Response Priorities*



Regulatory
*Protecting South Carolina's
Aquatic Environment*



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CHARLESTON DISTRICT TEAM AND PROGRAMS



Charleston District Team:

2 Military Officers:

- Commander and District Engineer
- Deputy Commander

232 Civilians:

- 40 Minorities
- 87 Women (29% of Senior Staff)
- 35 Professional Engineers
- 1 PhD
- 69 Veterans
- Numerous Certified Professionals

Charleston District Programs:

South Carolina: Civil Works, Fort Jackson, Joint Base Charleston, Veteran Affairs

Southeast: 81st Readiness Division (RD)

Throughout United States: Marine Forces Reserve (MFR), Defense Logistics Agency (DLA)

Executing \$300M+ Annual Average

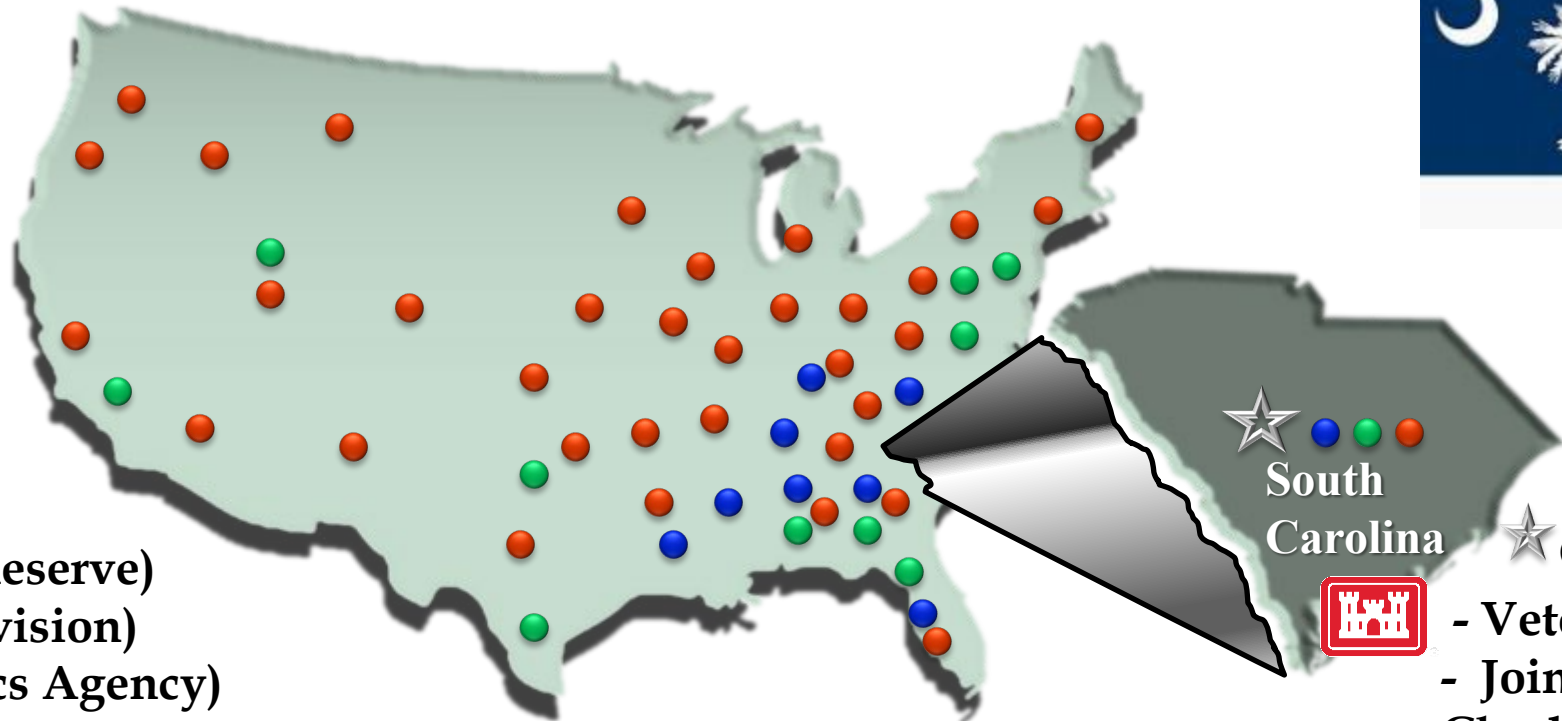
Fiscal Year	Dollars Obligated	# of Actions
2017	\$386M	744
2018	\$671M	765
2019	\$315M	729
2020	\$326M	686
2021	\$270M	760



CHARLESTON DISTRICT AREA OF OPERATIONS



A Small District with a Broad Reach



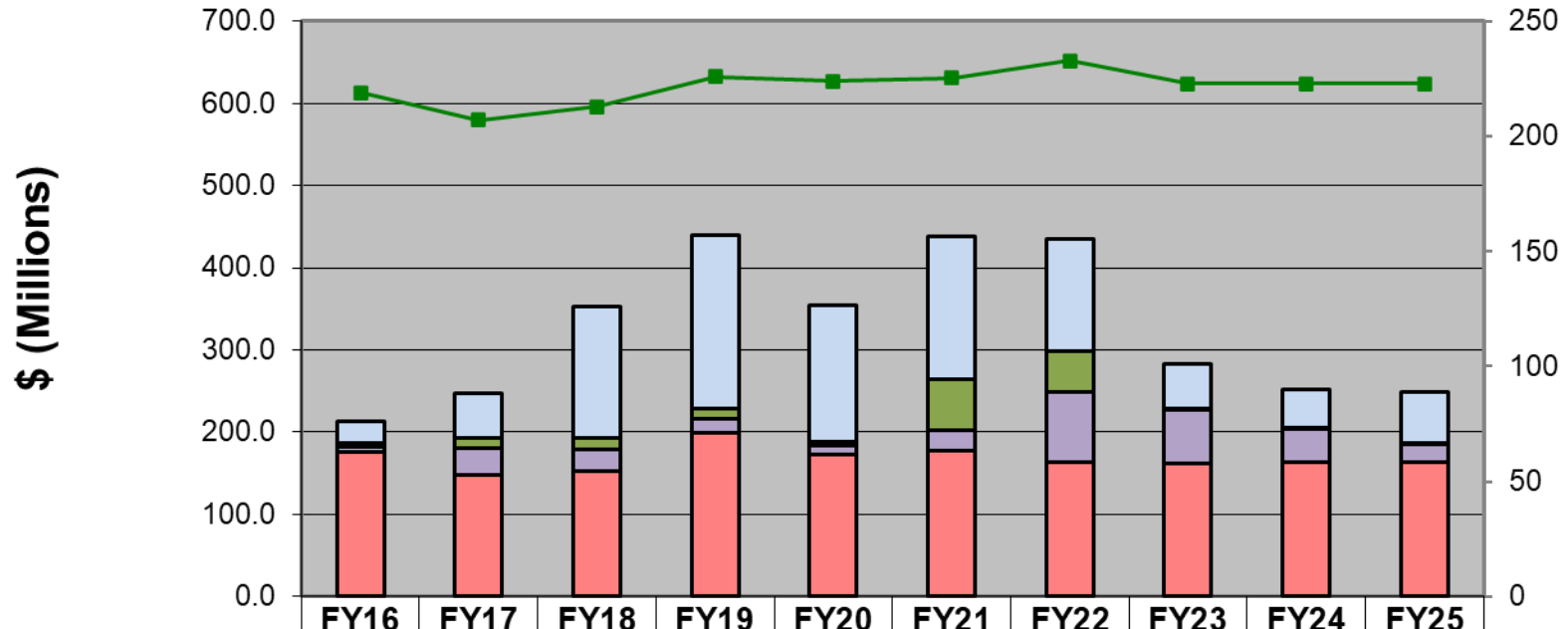
- MFR (Marine Forces Reserve)
- 81st RD (Readiness Division)
- DLA (Defense Logistics Agency)



- ★ South Carolina
- ★ Civil Works
- Veteran Affairs
- Joint Base Charleston
- Fort Jackson



SAC Overall Program Trends



	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25
TOTAL	213.7	247.2	353.3	440.0	354.9	438.6	435.0	282.6	251.3	249.0
Civil Direct	27.2	53.7	161.1	210.8	165.9	174.4	136.3	53.6	46.0	61.6
Civil Reimbursable	4.3	13.4	13.7	12.9	5.7	61.4	50.0	2.2	2.0	2.0
Military Direct	7.0	31.9	26.7	17.6	11.2	25.6	84.8	64.6	39.2	21.4
Military Reimbursable	175.2	148.2	151.8	198.7	172.1	177.3	163.9	162.2	164.1	164.1
FTE	219	207	213	226	224	225	233	223	223	223

Civil Direct: GI, CG, O&M, Regulatory, FCCE, CF
 Civil Reimbursable: DOE, NNSA, VA, DOT, FLETC
 Military Direct: MILCON
 Military Reimbursable: DOD Dredging, DLA, MARFORRES, 81st RSC, Shaw AFB, JBC, OMA

Revenue & Affordability Projections
 as of JUL 2021



TOP TEN AWARDED NAICS CODES IN FY 2020

6 digit NAICS Code (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
237990 (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	46	6.71%	\$158,079,633.85	48.45%
236220 (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	192	27.99%	\$114,264,638.64	35.02%
561210 (FACILITIES SUPPORT SERVICES)	284	41.40%	\$34,582,805.64	10.60%
541330 (ENGINEERING SERVICES)	57	8.31%	\$8,209,362.33	2.52%
561720 (JANITORIAL SERVICES)	16	2.33%	\$4,874,775.88	1.49%
237310 (HIGHWAY, STREET, AND BRIDGE CONSTRUCTION)	3	0.44%	\$2,784,502.00	0.85%
541310 (ARCHITECTURAL SERVICES)	21	3.06%	\$1,468,646.82	0.45%
237110 (WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION)	6	0.87%	\$849,351.56	0.26%
561730 (LANDSCAPING SERVICES)	1	0.15%	\$241,357.79	0.07%
238220 (PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS)	6	0.87%	\$230,305.22	0.07%
	632	92.13%	\$325,585,379.73	99.79%

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FY 20 Small Business Goals % Achieved

Programs	FY20 Actions	FY20 Dollars	FY20 % Dollars	FY20 Goal	FY20 Variance
Small Business Eligible	686	\$326.3M			
Small Business	593	\$188.8M	57.86%	42.55%	+15.31
SDB	355	\$118.4M	36.30%	21.28%	+15.02
SDVOSB	78	\$16.0M	4.91%	5.90%	-0.99
Woman Owned SB	122	\$22.7M	6.95%	7.09%	-0.14
HUBZone	73	\$41.9M	12.85%	6.78%	+6.23



FY 20 “We love our LARGE Businesses too”!



(1 OF 2) (LARGE (GREEN) AND SMALL BUSINESS PARTNERS LISTED BELOW)

ADC ENGINEERING INC	RICOH USA, INC.	C. MARTIN COMPANY, INC.
AECOM TECHNICAL SERVICES, INC.	ROY ANDERSON CORP	CALL ASSOCIATES, INC.
AMEC ENVIRONMENT & INFRASTRUCTURE, INC.	SCHWEITZER ENGINEERING LABORATORIES, INC.	CAPE ROMAIN CONTRACTORS
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE, INC.	TYCO INTEGRATED SECURITY LLC	CENTRAL MINORITY MAINTENANCE, LLC
	W. B. MASON CO., INC.	CFM/SEVERN ASSOCIATES JOINT VENTURE
BURNS & MCDONNELL ENGINEERING COMPANY, INC.	A. JAMES GLOBAL SERVICES, INC.	CHAMPIONSHIP ENTERPRISES INC.
CADDELL CONSTRUCTION CO. (DE), LLC	AEROSTAR SES LLC	CHITINA DIVERSIFIED SERVICES, LLC
CORRPRO COMPANIES, INC.	AGILE-GROUP, LLC, THE	CHITINA ELECTRIC INC - AMES 1 JV
CROMWELL ARCHITECTS ENGINEERS INC	AMERICAN GOVERNOR COMPANY	CHITINA-AMES 1 JV
DELL FEDERAL SYSTEMS L.P.	AMES 1 , LLC	CHUGACH CONSOLIDATED SOLUTIONS, LLC
ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.	ANTHONY AND GORDON CONSTRUCTION COMPANY, INC.	CODY M. STEVENS CONSTRUCTION, INC.
EXP FEDERAL INC.	APOGEE-CEMS JV, LLC	COLLINS CONSTRUCTION SERVICES, INC.
GILBANE FEDERAL JV	ARCHWAY SOLUTIONS LIMITED LIABILITY COMPANY	CONDORTECH SERVICES INC
GREAT LAKES DREDGE & DOCK COMPANY, LLC	ARGONAUT	CONSTRUCTIVE INGENUITY, LLC
HDR ENGINEERING, INC. OF THE CAROLINAS	ASHFORD INTERNATIONAL LLC	CORE ENGINEERING & CONSTRUCTION, INC.
JACOBS ENGINEERING GROUP INC.	BARNETT SOUTHERN CORPORATION, INC.	COREY ENTERPRISES, INC
JACOBS GOVERNMENT SERVICES COMPANY	BELT BUILT CONTRACTING, LLC	CTI AND ASSOCIATES, INC.
MARINEX CONSTRUCTION, INC.	BEN FITZGERALD REAL ESTATE SERVICES, L.L.C.	DAWSON ENTERPRISES, LLC
NATIONAL INSTITUTE OF BUILDING SCIENCES	BENECORP, INC	DCR SERVICES & CONSTRUCTION, INC.
NORFOLK DREDGING COMPANY	BILLY W. JARRETT CONSTRUCTION COMPANY, INC.	ENVIREMEDIAL SERVICES, INC.
PALMETTO GOODWILL SERVICES	BOWHEAD TOTAL ENT SOLN LLC	EVANS AND ASSOCIATES CONSULTING CORPORATION
POETTKER CONSTRUCTION COMPANY	BOYER COMMERCIAL CONSTRUCTION, INC.	FIDELITY JANITORIAL SERVICES, INC.
POND & COMPANY	BRANTLEY CONSTRUCTION SERVICES, LLC	FORTIS SBJV, LLC
PRIME AE GROUP, INC.	BRISTOL GENERAL CONTRACTORS, LLC	FOUR TRIBES CONSTRUCTION SERVICES, LLC
R. S. MEANS COMPANY LLC	BRISTOL PRIME CONTRACTORS, LLC	FOUR TRIBES ENTERPRISES, LLC



FY 20 “We are Big on Small Business”



(2 OF 2) (SMALL BUSINESS PARTNERS LISTED BELOW)

G.M. HILL ENGINEERING, INC.	ML BUILDERS, LLC	TIGUA ENTERPRISES, INC.
GOODLOE MARINE INC.	NDN COMPANIES, THE	US&S, INC.
GOVERNMENT ACQUISITIONS, INC.	PM JENKINS GROUP- PROFESSIONAL MANAGEMENT SERVICES LLC	VETERANS CONSTRUCTION ALLIANCE LLC
GRYPHON PHE ECATS JV		WOLVERINE FIRE PROTECTION CO.
H&S RESOURCES CORPORATION	POWELL CONSTRUCTION SERVICES, INC.	YSI INCORPORATED
HEAVENLY HEARTS CLEANING SERVICES, INC.	PREMIER FIRE PROTECTION, INC.	
HERVE CODY CONTRACTOR LLC	PRIME AE GROUP, INC	
HOWARD W. PENCE, INC.	PYRAMID CONTRACTING, LLC	
HUSMAN ENVIRONMENTAL & CONSTRUCTION LLC & RC CONSTRUCTION CO INC A JV	R. C. CONSTRUCTION CO., INC.	
ID TECHNOLOGIES, LLC	RAND ENTERPRISES, INC.	
ILINKS GEOSOLUTIONS LLC	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	
INSPECTION EXPERTS, INC.	RITZ CONSTRUCTION, INC.	
INTEGRIWARD, LLC	S & A ENVIRONMENTAL CONSULTANTS, LLC	
JAMS, INC.	SALMONS DREDGING CORPORATION	
JOHNSON CONTROLS SECURITY SOLUTIONS LLC	SAND POINT SERVICES, LLC	
JORDON CONSTRUCTION COMPANY L.L.C	SATELLITE SERVICES, INC.	
KING & GEORGE, LLC	SEAFLOOR SYSTEMS, INC.	
L & L CONTRACTORS, INC.	SEI GROUP, INC.	
L-J, INC.	SES CIVIL AND ENVIRONMENTAL LLC	
LOGISTICS & TECHNOLOGY SERVICES, INC.	SOUTHEASTERN INDUSTRIAL CONSTRUCTION, LLC	
LUNACON ENGINEERING GROUP, CORP.	SOUTHERN CONTRACTING, LLC	
MA-CHIS C & C CONTRACTORS LLC	SOUTHERN DREDGING CO., INC.	
MARINE PROPULSION CORP	SQUEAKY /COMPLETELY CLEAN	
MCFARLAND ATLANTIC CONSTRUCTION, LLC	TEAM CONSTRUCTION, LLC	
MEASUTRONICS CORPORATION	TIDEWATER, INC.	
	TIGUA ENTERPRISES, INC.	



TOP TEN AWARDED NAICS CODES IN FY 2021

6 digit NAICS Code (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
236220 (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	206	27.18%	\$171,335,628.25	62.82%
561210 (FACILITIES SUPPORT SERVICES)	352	46.44%	\$33,339,524.42	12.22%
237990 (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	46	6.07%	\$19,558,501.72	7.17%
237110 (WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION)	8	1.06%	\$18,799,134.04	6.89%
236210 (INDUSTRIAL BUILDING CONSTRUCTION)	13	1.72%	\$13,592,371.96	4.98%
541330 (ENGINEERING SERVICES)	53	6.99%	\$5,106,657.85	1.87%
561720 (JANITORIAL SERVICES)	12	1.58%	\$4,368,640.58	1.60%
541690 (OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES)	3	0.40%	\$2,574,120.22	0.94%
333318 (OTHER COMMERCIAL AND SERVICE INDUSTRY MACHINERY MANUFACTURING)	1	0.13%	\$1,215,072.00	0.45%
238210 (ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS)	1	0.13%	\$1,137,388.09	0.42%
TOTAL	695	91.69%	\$271,027,039.13	99.37%



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FY 21 Small Business Goals % Achieved

Programs	FY21 Actions	FY21 Dollars	FY21 % Dollars	FY21 Goal	FY21 Variance
Small Business Eligible	760	\$269.7M			
Small Business	677	\$166.4M	61.70%	42.55%	+19.15
SDB	390	\$120.5M	44.68%	21.28%	+23.40
SDVOSB	108	\$34.2M	12.67%	5.90%	+6.77
Woman Owned SB	129	\$49.1M	18.21%	7.09%	+11.12
HUBZone	91	\$85.7M	31.79%	6.78%	+25.01



FY 21 “We love our LARGE Businesses too”!



(1 OF 2) (LARGE (GREEN) AND SMALL BUSINESS PARTNERS LISTED BELOW) 8(A) (YELLOW)

AVO MULTI-AMP CORPORATION	AGILE-GROUP, LLC, THE	COREY ENTERPRISES, INC
BURNS & MCDONNELL ENGINEERING COMPANY, INC.	ALLEN WAYNE, LTD., ARLINGTON	CTI AND ASSOCIATES, INC.
CADDELL CONSTRUCTION CO. (DE), LLC	AMERICAN GOVERNOR COMPANY	DAWSON ENTERPRISES, LLC
CORRPRO COMPANIES, INC.	AMES 1 , LLC	DEWBERRY ENGINEERS INC.
CROMWELL ARCHITECTS ENGINEERS, INC.	ANAMAR ENVIRONMENTAL CONSULTING, INC.	DOYON MANAGEMENT SERVICES, LLC
DEWBERRY ENGINEERS INC.	APC CONSTRUCTION, LLC	DSC-EMI MAINTENANCE SOLUTIONS LLC
EXP FEDERAL INC.	APOGEE-CEMS JV, LLC	DUWRIGHT CONSTRUCTION INC.
GILBANE FEDERAL JV	ASHFORD INTERNATIONAL LLC	ENVIREMEDIAL SERVICES, INC.
GREAT LAKES DREDGE & DOCK COMPANY, LLC	BAR MARINE GROUP, LLC	EVANS AND ASSOCIATES CONSULTING CORPORATION
HDR ENVIRONMENTAL, OPERATIONS AND CONSTRUCTION, INC.	BOWHEAD TOTAL ENT SOLN LLC	FEI BEHAVIORAL HEALTH, INC.
J. KOKOLAKIS CONTRACTING, INC.	BOYER COMMERCIAL CONSTRUCTION, INC.	FOUR TRIBES CONSTRUCTION SERVICES, LLC
JACOBS ENGINEERING GROUP INC.	BRANTLEY CONSTRUCTION SERVICES, LLC	FOUR TRIBES ENTERPRISES, LLC
MARINEX CONSTRUCTION, INC.	BRISTOL PRIME CONTRACTORS, LLC	G.M. HILL ENGINEERING, INC.
NORFOLK DREDGING COMPANY	BRYMAK & ASSOCIATES, INC.	GIDEON CONTRACTING, LIMITED LIABILITY COMPANY
POETTKER CONSTRUCTION COMPANY	C. MARTIN COMPANY, INC.	GOVERNMENT ACQUISITIONS, INC.
POND & COMPANY	CENTRAL ENVIRONMENTAL, INC.	H&S RESOURCES CORPORATION
PRIME AE GROUP, INC.	CENTRAL MINORITY MAINTENANCE, LLC	HEALTH FACILITY SOLUTIONS CO
R. S. MEANS COMPANY LLC	CHITINA ELECTRIC INC - AMES 1 JV	HEAVENLY HEARTS CLEANING SERVICES, INC.
ROY ANDERSON CORP	CHITINA-AMES 1 JV	HHI CORPORATION
A&H - AMBICA JV, LLC	CHUGACH CONSOLIDATED SOLUTIONS, LLC	HIGHTOWER CONSTRUCTION CO, INC
A. JAMES GLOBAL SERVICES, INC.	CIVIL WORKS CONTRACTING LLC	HIGHTOWER CONSTRUCTION CO, INC
AAECON GENERAL CONTRACTING LLC	CODY M. STEVENS CONSTRUCTION, INC.	HO'OLAULIMA GOVERNMENT SOLUTIONS, LLC
ADC ENGINEERING INC	COLLINS CONSTRUCTION SERVICES, INC.	HUSMAN ENVIRONMENTAL & CONSTRUCTION LLC & RC CONSTRUCTION CO INC A JV
ADVANCED DESIGN CONTRACTING, LLC	CORE ENGINEERING & CONSTRUCTION, INC.	INTEGRIFWARD, LLC

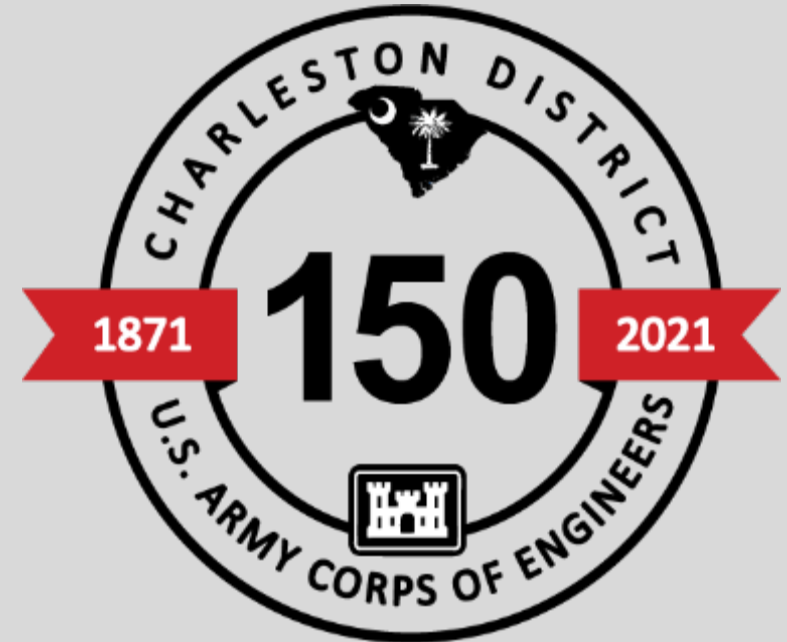


FY 21 “We are Big on Small Business”



(2 OF 2) (SMALL BUSINESS PARTNERS LISTED BELOW) 8(A) (YELLOW)

INTERNATIONAL SUPPORT GROUP LLC	PM JENKINS GROUP- PROFESSIONAL MANAGEMENT SERVICES LLC	WALGA ROSS GROUP 3 JV
INTERNATIONAL SUPPORT GROUP LLC	PREMIER FIRE PROTECTION, INC.	WOLVERINE FIRE PROTECTION CO.
IRON MIKE CONSTRUCTION LLC	PRESTIGE DEVELOPMENT SERVICES INC	YSI INCORPORATED
IRON MIKE CONSTRUCTION LLC	PRIME AE GROUP, INC	
IRONWOOD COMMERCIAL BUILDERS, INC.	RAND ENTERPRISES, INC.	
JORDON CONSTRUCTION COMPANY L.L.C	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	
JUSTIN J. REEVES, L.L.C.	ROUNDHOUSE-MV JV	
KING & GEORGE, LLC	SAI SYSTEMS INTERNATIONAL, INC.	
KNIGHT EAGLE CONTRACTING GROUP, INC.	SALMONS DREDGING CORPORATION	
LEGO CONSTRUCTION CO.	SAND POINT SERVICES, LLC	
LGC GLOBAL, INC.	SATELLITE SERVICES, INC.	
LOGISTICS & TECHNOLOGY SERVICES, INC.	SEI GROUP, INC.	
LUNACON STELLAR 1 LLC	SES CIVIL AND ENVIRONMENTAL LLC	
MA-CHIS C & C CONTRACTORS LLC	SES ELECTRICAL LLC	
MACRO-Z-TECHNOLOGY COMPANY	SIERRAS CONSTRUCTION, LLC	
MARINE PROPULSION CORP	STAR ASSET SECURITY LLC	
MCFARLAND ATLANTIC CONSTRUCTION, LLC	TEAM CONSTRUCTION, LLC	
MEASUTRONICS CORPORATION	TIDEWATER, INC.	
MIDNIGHT SUN - CENTENNIAL JV, LLC	TIDEWATER, INC.	
MILITARY & FEDERAL CONSTRUCTION COMPANY, INC.	TI-SDC JV, LLC	
ML BUILDERS, LLC	TUNISTA LOGISTICS SOLUTIONS, LLC	
NEW DOMINION CONSTRUCTION LLC	UNDERWATER MECHANIX SERVICES LLC	
OUTSIDE THE BOX, LLC	US&S, INC.	
PANAMERICAN CONSULTANTS INCORPORATED	VETERANS SOUTH BUILDERS, LLC	





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FY 22 Small Business Goals % Achieved (As of 1 Apr 22)

Programs	FY22 Actions	FY22 Dollars	FY22 % Dollars	FY22 Goal	FY22 Variance
Small Business Eligible	284	\$52.7M			
Small Business	243	\$19.6M	51.88%	42.55%	+9.33
SDB	153	\$9.8M	21.64%	21.28%	+0.36
SDVOSB	44	\$7.3M	13.82%	5.90%	+7.92
Woman Owned SB	49	\$5.1M	9.61%	7.09%	+2.52
HUBZone	32	\$6.4M	12.04%	6.78%	+5.26



CHARLESTON DISTRICT PROJECTIONS FY2022

AS OF 1 APRIL 2022 (SEARCH SAM.GOV W912HP*)



Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
FORT JACKSON	Reception Complex Phase II	Fort Jackson, SC	3 rd Qtr, FY22	3rd Qtr, FY22	\$25-100M	Unrestricted (One-step BVTO)	W912HP22R2000
CIVIL WORKS	Charleston Lower Harbor O&M Dredging	Charleston, SC	3rd Qtr, FY22	3rd Qtr, FY22	\$10-25M	TBD	W912HP22B0002
CIVIL WORKS	North Cell Ditching & Dike Raising	Clouter Creek, Berkeley County, SC	3rd Qtr, FY22	4 th Qtr, FY22	\$5-10M	TBD	W912HP22B0003
CHARLESTON DISTRICT	Lake Marion Providence Reach	Lake Marion and Central, SC	3rd Qtr, FY22	4 th Qtr, FY22	\$1-5M	SB Set Aside	W912HP22R0004

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY2022

AS OF 1 APRIL 2022 (SEARCH SAM.GOV W912HP*)



Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
VETERAN AFFAIRS	D-B MATOC	South Carolina	3rd Qtr, FY22	4rth Qtr, FY22	\$25-100M	SDVOSB	W912HP21R4001
VETERAN AFFAIRS	Compensation & Pension Clinic	Joint Base Charleston, SC	TBD Qtr, FY22	TBD Qtr, FY22	\$5-10M	SDVOSB	TBD
CIVIL WORKS	Roof Repair-New Contract	Cooper River Rediversion Project, St. Stephen, SC	TBD Qtr, FY22	TBD Qtr, FY22	\$100-\$250K	TBD	TBD
CIVIL WORKS	Herbicide New Contract	Cooper River Rediversion Project, St. Stephen, SC	TBD Qtr, FY22	TBD Qtr, FY22	\$250-500K	TBD	TBD
VETERAN AFFAIRS	Construct Eye Clinic	Columbia, SC	TBD Qtr, FY22	TBD Qtr, FY22	\$5-10M	SDVOSB	TBD

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The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY2022

AS OF 1 APRIL 2022 (SEARCH SAM.GOV W912HP*)



Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
MARINE FORCES RESERVE	Intrusion Detection Services New Fixed price/IDIQ contract Base +4 option years	Nation Wide	3rd Qtr, FY22	4rth Qtr, FY22	\$250-500K	Unrestricted	TBD
MARINE FORCES RESERVE	Fencing Repair	Grand Prairie, TX	3rd Qtr, FY22	4rth Qtr, FY22	\$1-5M	TBD	TBD
81 st Readiness Division	Facility Investment Services, Reg C Base	KY/TN	3rd Qtr, FY22	3rd Qtr, FY22	\$500K-1M	TBD	TBD
CIVIL WORKS	Fire Detection	Cooper River Rediversion Project, St. Stephen, SC	TBD Qtr, FY22	TBD Qtr, FY22	\$500K-\$1M	TBD	TBD

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The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY2023

AS OF 1 APRIL 2022 (SEARCH SAM.GOV W912HP*)



Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
Charleston District	A-E Design IDIQ	Various	4rth Qtr, FY22	1st Qtr, FY23	\$10-25M	Small Business Set Aside	TBD
VETERAN AFFAIRS	A-E Design IDIQ	South Carolina	4rth Qtr, FY22	1st Qtr, FY23	\$10-25M	SDVOSB	TBD

HQS USACE Enterprise FY22 Forecast:

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT ACTIVE SATOC SUMMARY



AS OF 1 APRIL 2022 (PAGE 1 OF 2)

SATOC Contract #	Program Description	Business Name	Max Capacity	Award Date	Last Date To Order
W912HP-17-D-0005	Cathodic Protection IDIQ CorrPro	CORRPRO COMPANIES, INC.	\$5.0M	6/12/2017	6/5/2022
W912HP-17-D-2000	PMS, Ft. Jackson SC	C. MARTIN COMPANY, INC.	\$30.5M	6/15/2017	6/15/2022
W912HP-17-D-3000	Cathodic Protection IDIQ Pond	POND & COMPANY	\$5.0M	6/23/2017	6/19/2022
W912HP-17-D-0006	81st RSC Municipal SVS SC	LOGISTICS & TECHNOLOGY SERVICES, INC.	\$4.7M	6/20/2017	6/30/2022
W912HP-19-D-1005	IDIQ Construction for AL	ARCHWAY SOLUTIONS LIMITED LIABILITY CO	\$2.0M	6/28/2019	6/27/2023
W912HP-19-D-1006	IDIQ Construction for GA / SC - Powell	POWELL CONSTRUCTION SERVICES, INC.	\$2.0M	7/15/2019	7/14/2023
W912HP-19-D-1007	IDIQ Construction for GA / SC - Reliance	RELIANCE CONSTRUCTION MANAGEMENT CO	\$2.0M	7/15/2019	7/14/2023
W912HP-19-D-1008	IDIQ Construction for GA / SC - Collins	COLLINS CONSTRUCTION SERVICES, INC.	\$2.0M	7/15/2019	7/14/2023
W912HP-19-D-1009	IDIQ Construction for GA / SC - Constructive Ingen	CONSTRUCTIVE INGENUITY, LLC	\$2.0M	7/16/2019	7/15/2023
W912HP-19-D-1010	IDIQ Construction for GA / SC - ML Builders	ML BUILDERS, LLC	\$2.0M	7/16/2019	7/15/2023
W912HP-18-D-3002	Central Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$5.7M	9/28/2018	9/25/2023
W912HP-18-D-3003	Midwest Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$8.2M	9/28/2018	9/25/2023
W912HP-18-D-3006	Intrusion Detection Services MFR	JOHNSON CONTROLS SECURITY SOLUTIONS	\$4.6M	9/28/2018	9/26/2023
W912HP-19-D-1011	IDIQ Construction for MS- BeneCorp	BENECORP, INC	\$2.0M	9/27/2019	9/26/2023
W912HP-18-D-3004	Northeast Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$11.4M	9/28/2018	9/27/2023



CHARLESTON DISTRICT ACTIVE SATOC SUMMARY



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SATOC Contract #	Program Description	Business Name	Max Capacity	Award Date	Last Date To Order
W912HP-18-D-3005	Southeast Facilities Investment Services	ENVIREMEDIAL SERVICES, INC.	\$8.9M	9/28/2018	9/27/2023
W912HP-18-D-1001	81st RSC FIS Region C	TIDEWATER, INC.	\$5.9M	6/13/2018	12/31/2023
W912HP-19-D-1001	81st FIS Region F	KING & GEORGE, LLC	\$6.1M	5/9/2019	11/18/2024
W912HP-19-D-1002	81st FIS, Reg H	TIDEWATER, INC.	\$5.1M	5/10/2019	11/18/2024
W912HP-19-D-1003	81st FIS, Reg K Base IDIQ	ENVIREMEDIAL SERVICES, INC.	\$6.2M	8/7/2019	3/1/2025
W912HP-19-D-1004	81st FIS Reg DJ	TIDEWATER, INC.	\$8.7M	8/9/2019	3/1/2025
W912HP-21-D-5000	FY 21 Cathodic Protection	CORRPRO COMPANIES, INC.	\$9.9M	9/20/2021	9/15/2025
W912HP-20-D-1001	Reg G Base IDIQ	ENVIREMEDIAL SERVICES, INC.	\$5.7M	5/29/2020	12/30/2025
W912HP-20-D-3000	Washracks MFR	ENVIREMEDIAL SERVICES, INC.	\$9.5M	9/8/2020	3/30/2026
W912HP-21-D-1000	FY21 81st FIS Reg B Base IDIQ	TIDEWATER, INC.	\$5.4M	2/19/2021	8/31/2026
W912HP-21-D-1001	FY21 Reg E Base IDIQ ; Reg's B & E Base IDIQ RFP	TIDEWATER, INC.	\$5.3M	2/22/2021	8/31/2026
W912HP-21-D-2000	FY21 FJ Preventive Maintenance Contract #3	DSC-EMI MAINTENANCE SOLUTIONS LLC	\$27.7M	5/20/2021	11/20/2026
W912HP-21-A-0001	FY21 - BPA Hazard Navigation – Salmons Dredging	SALMONS DREDGING CORPORATION	\$90K	5/21/2021	11/21/2026
W912HP-21-A-0002	FY21 - BPA Hazard Navigation – Underwater Mechanix	UNDERWATER MECHANIX SERVICES LLC	\$90K	5/21/2021	11/21/2026
W912HP-21-D-1002	FY21 81st FIS, Reg P Base IDIQ	BRYMAK & ASSOCIATES, INC.	\$8.8M	5/14/2021	11/26/2026
W912HP-21-D-2010	FJ RELOCATABLE PM contract Re-Procurement	FOUR TRIBES ENTERPRISES, LLC	\$5.4M	9/28/2021	3/28/2027
W912HP-21-D-5000	FY 21 Cathodic Protection	CORRPRO COMPANIES, INC.	\$9.9M	9/20/2021	9/15/2025



CHARLESTON DISTRICT ACTIVE MATOC SUMMARY



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MATOC Contract #	Program Description	Business Name	Max Capacity	Award Date	Last Date To Order
W912HP-21-D-6000	FY21 - DLA-MFR Construction MATOCs	A&H - AMBICA JV, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6001	FY21 - DLA-MFR Construction MATOCs	DOYON MANAGEMENT SERVICES, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6002	FY21 - DLA-MFR Construction MATOCs	HHI CORPORATION	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6003	FY21 - DLA-MFR Construction MATOCs	MIDNIGHT SUN - CENTENNIAL JV, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6004	FY21 - DLA-MFR Construction MATOCs	ROUNDHOUSE-MV JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6005	FY21 - DLA-MFR Construction MATOCs	SES ELECTRICAL LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6006	FY21 - DLA-MFR Construction MATOCs	TEAM CONSTRUCTION, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6007	FY21 - DLA-MFR Construction MATOCs	WALGA ROSS GROUP 3 JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6008	FY21 - DLA-MFR Construction MATOCs	A&H - AMBICA JV, LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6009	FY21 - DLA-MFR Construction MATOCs	GIDEON CONTRACTING, LIMITED LIABILITY COMPANY	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6010	FY21 - DLA-MFR Construction MATOCs	HHI CORPORATION	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6011	FY21 - DLA-MFR Construction MATOCs	IRON MIKE CONSTRUCTION LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6012	FY21 - DLA-MFR Construction MATOCs	MIDNIGHT SUN - CENTENNIAL JV, LLC	\$124.5M	3/18/2021	6/9/2026
W912HP-21-D-6013	FY21 - DLA-MFR Construction MATOCs	ROUNDHOUSE-MV JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6014	FY21 - DLA-MFR Construction MATOCs	SES ELECTRICAL LLC	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6015	FY21 - DLA-MFR Construction MATOCs	WALGA ROSS GROUP 3 JV	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6016	FY21 - DLA-MFR Construction MATOCs	MACRO-Z-TECHNOLOGY COMPANY	\$124.5M	3/18/2021	3/17/2024
W912HP-21-D-6017	FY21 - DLA-MFR Construction MATOCs	CENTRAL ENVIRONMENTAL, INC.	\$124.5M	5/06/2021	3/17/2024



CHARLESTON DISTRICT ACTIVE MATOC SUMMARY



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MATOC Contract #	Program Description	Business Name	Max Capacity	Award Date	Last Date To Order
W912HP-20-D-5000	Burns & McDonnell AE IDIQ MATOC	BURNS & MCDONNELL ENGINEERING COMPANY, INC.	\$49.9M	7/15/2020	7/14/2025
W912HP-20-D-5001	Cromwell AE IDIQ MATOC	CROMWELL ARCHITECTS ENGINEERS, INC.	\$49.9M	7/15/2020	7/14/2025
W912HP-20-D-5002	exp Federal AE IDIQ MATOC	EXP FEDERAL INC.	\$49.9M	7/15/2020	7/14/2025
W912HP-21-D-2001	DB or DBB GC MATOC - APC	APC CONSTRUCTION, LLC	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2002	DB or DBB GC MATOC - Boyer	BOYER COMMERCIAL CONSTRUCTION, INC.	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2003	DB or DBB GC MATOC - Hightower	HIGHTOWER CONSTRUCTION CO, INC	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2004	DB or DBB GC MATOC - Lego	LEGO CONSTRUCTION CO.	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2005	DB or DBB GC MATOC - Lunacon Stellar 1 JV	LUNACON STELLAR 1 LLC	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2006	DB or DBB GC MATOC - Outside the Box	OUTSIDE THE BOX, LLC	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2007	DB or DBB GC MATOC - TI-SDC JV	TI-SDC JV, LLC	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2008	DB or DBB GC MATOC - Veterans South	VETERANS SOUTH BUILDERS, LLC	\$49.5M	7/09/2021	7/8/2026
W912HP-21-D-2009	DB or DBB GC MATOC - New Dominion	NEW DOMINION CONSTRUCTION LLC	\$49.5M	7/09/2021	7/8/2026



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CHARLESTON DISTRICT

The Palmetto Castle brings you quarterly updates on everything going on in the U.S. Army Corps of Engineers, Charleston District. Each issue features project updates, our corporate citizenship and much more. You will learn about what we do in the worlds of civil works, military construction, regulatory and overseas contingency operations. Charleston District's **Palmetto Castle Winter 2021** is now live. View the [full digital version](#) celebrating our **150-year anniversary** in South Carolina.

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CHARLESTON DISTRICT TAKE AWAYS & POC



Point of Contact for Charleston District (Effective 25 Apr 22)

Chief, Small Business Programs Office (W912HP)

Tonya Willis, 843-329-8084, tonya.d.willis@usace.army.mil

Chief, Contracting Division (W912HP)

Charlenne Figgins, 843-329-8061, charlenne.l.figgins@usace.army.mil

US Army Corps of Engineers Enterprise Forecast (1 Oct 22)

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

District Projections Posted monthly along with Tips to Businesses and Other helpful information:

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFPs & award notices are found at **SAM.GOV** (Search W912HP*) and on **Twitter and Facebook** at: twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107

